Honda
2007 Civic GX (CNG)


## Green Score = 57

## Specifications

- Vehicle Type: Compact sedan
- Fuel Type: compressed natural gas (CNG)
- Engine: 1.8L 14, 16 valve
- Drivetrain: 5 speed automatic, front wheel drive
- Range: 200 miles

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Civic CNG <br> vs gasoline <br> model |
| Net Purchase <br> Cost | $\$ 634$ increase |
| $3-$ Year Fuel | $\$ 6,099$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Civic CNG | Gasoline <br> Civic |
| Emissions Rating <br> CARB <br> US EPA | AT PZEV | PZEV <br> Tier 2 bin 2 |
| Tier 2 bin 5 |  |  |$|$| Greenhouse Gas <br> tons/yr (80,000 mi) | 26.9 tons |  |
| :--- | :---: | :---: |
| Green Score (ACEEE) | 51.1 tons |  |
| 44 |  |  |

Vehicle Cost

|  | Civic CNG | Comparison: <br> Gasoline Civic |
| :--- | ---: | ---: |
| MSRP | $\$ 24,440$ | $\$ 15,560$ |
| Sales tax @ 8.5\% | 2,077 | 1,323 |
| Total purchase cost | 26,517 | 16,883 |
| Fed tax credit | $(4,000)$ | 0 |
| BAAQMD incentive | $(4,000)$ | 0 |
| Incentive from Clean Energy | est. $(1,000)^{* *}$ | 0 |
| Net Cost | $\$ 17,517$ | $\$ 16,883$ |

* applicable to tax paying entities ** supplier's pass through of fuel production credit

Fuel Cost and Maintenance

|  | Civic CNG | Comparison: <br> Gasoline Civic |
| :--- | :---: | :---: |
| MPG city/highway | $28 / 39$ | $30 / 40$ |
| Annual Fuel Cost $(80 \mathrm{k}$ mi/yr) | $\$ 5,467$ | $\$ 7,500$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 16,401$ | $\$ 22,500$ |
| Maintenance notes | •CNG clean burn can reduce engine and fuel <br> system maintenance cost |  |

## Toyota

## 2007 Prius Hybrid



## Green Score = 55

## Specifications

- Fuel Type: Hybrid (gasoline/electric)
- Vehicle Type: Mid-size sedan
- Engine: 1.5 liter, 4 cylinder
- Drivetrain: automatic, front wheel drive
- Range: 610 miles
- Tank Capacity: 11.9 gal

| Summary of Cost Difference |  |
| :--- | :--- |
| Prius Hybrid <br> vs gasoline <br> Camry |  |
| Net Purchase <br> Cost | $\$ 662$ increase |
| 3-Year Fuel | $\$ 15,060$ savings |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Hybrid <br> Prius | Gasoline <br> Camry |
| Emissions Rating <br> CARB <br> US EPA | AT-PZEV <br> Tier 2 bin 3 | PZEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 17.3 tons | 38.1 tons |
| Green Score (ACEEE) | 55 | 40 |
|  |  |  |

Vehicle Cost

|  | Hybrid Prius | Comparison: <br> Gasoline Camry |
| :--- | ---: | ---: |
| MSRP | $\$ 22,175$ | $\$ 18,270$ |
| Sales tax @ 8.5\% | 1,885 | 1,553 |
| Total purchase cost | 24,060 | 19,823 |
| Fed tax credit | $(1,575)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\$ 20,485$ | $\$ 19,823$ |

* applicable to tax paying entities; Tax credit decreases after mfgr. sales exceed 60,000

Fuel Cost and Maintenance

|  | Hybrid Prius | Comparison: <br> Gasoline Camry |
| :--- | :---: | :---: |
| MPG city/highway | $60 / 51$ | $24 / 33$ |
| Annual Fuel Cost $(80 \mathrm{k}$ mi/yr) | $\$ 4,211$ | $\$ 9,231$ |
| 3-yr Fuel Cost $(80 \mathrm{k} \mathrm{mi/yr)}$ | $\$ 12,633$ | $\$ 27,693$ |
| Maintenance notes | Significant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{kmi}$ |  |

Honda
2007 Civic Hybrid


## Specifications

- Vehicle Type: Compact sedan
- Fuel Type: Hybrid (gasoline/electric)
- Engine: 1.3L I4, 8 valve
- Drivetrain: VAR speed automatic, front wheel drive
- Range: 554 miles
- Tank Capacity: 12.3 gallons

Green Score = 53

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Civic Hybrid <br> vs gasoline <br> model |
| Net Purchase <br> Cost | $\$ 3,538$ increase |
| 3-Year Fuel | $\$ 8,100$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Civic <br> Hybrid | Gasoline <br> Civic |
| Emissions Rating <br> CARB <br> US EPA | AT-PZEV <br> Tier 2 bin 2 | PZEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 20.0 tons | 31.1 tons |
| Green Score (ACEEE) | 53 | 44 |
|  |  |  |

Vehicle Cost

|  | Civic Hybrid | Comparison: <br> Gasoline Civic |
| :--- | ---: | ---: |
| MSRP | $\$ 22,600$ | $\$ 15,560$ |
| Sales tax @ 8.5\% | 1,921 | 1,323 |
| Total purchase cost | 24,521 | 16,883 |
| Fed tax credit | $(2,100)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\mathbf{\$ 2 0 , 4 2 1}$ | $\$ 16,883$ |

* applicable to tax paying entities

Fuel Cost and Maintenance

|  | Civic Hybrid | Comparison: <br> Gasoline Civic |
| :--- | :---: | :---: |
| MPG city/highway | $49 / 51$ | $30 / 40$ |
| Annual Fuel Cost $(80 \mathrm{k}$ mi/yr) | $\$ 4,800$ | $\$ 7,500$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 14,400$ | $\$ 22,500$ |
| Maintenance notes | Significant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{kmi}$ |  |

## Toyota

## Green Score = 46

## 2007 Camry Hybrid



## Specifications

- Fuel Type: Hybrid (gasoline/electric)
- Vehicle Type: Mid-size sedan
- Engine: 2.4 liter, 4 cylinder
- Drivetrain: automatic, front wheel drive
- Range: 604 miles
- Tank Capacity: 17.2 gal

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Camry Hybrid <br> vs gasoline <br> model |
| Net Purchase <br> Cost | $\$ 4,979$ increase |
| 3 -Year Fuel | $\$ 9,231$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Hybrid <br> Camry | Gasoline <br> Camry |
| Emissions Rating <br> CARB <br> US EPA | AT-PZEV <br> Tier 2 bin3 | PZEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 25.1 tons | 38.1 tons |
| Green Score (ACEEE) | 46 | 40 |
|  |  |  |

Vehicle Cost

|  | Hybrid Camry | Comparison: <br> Gasoline Camry |
| :--- | ---: | ---: |
| MSRP | $\$ 25,900$ | $\$ 18,270$ |
| Sales tax @ 8.5\% | 2,202 | 1,553 |
| Total purchase cost | 28.102 | 19,823 |
| Fed tax credit | $(1,300)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\mathbf{\$ 2 4 , 8 0 2}$ | $\mathbf{\$ 1 9 , 8 2 3}$ |

* applicable to tax paying entities; Tax credit decreases after mfgr. sales exceed 60,000

Fuel Cost and Maintenance

|  | Hybrid Camry | Comparison: <br> Gasoline Camry |
| :--- | :---: | :---: |
| MPG city/highway | $40 / 38$ | $24 / 33$ |
| Annual Fuel Cost $(80 \mathrm{k}$ mi/yr) | $\$ 6,154$ | $\$ 9,231$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 18,462$ | $\$ 27,693$ |
| Maintenance notes | Significant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{k} \mathrm{mi}$ |  |

## Ford

## 2007 Escape Hybrid



## Green Score = 43

## Specifications

- Vehicle Type: Compact SUV
- Fuel Type: Hybrid (gasoline/electric)
- Engine: 2.3L,I4, 16-valve,
- Drivetrain: VAR automatic, front wheel drive
- Range: 500 miles
- Tank Capacity: 15 gallons

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Escape Hybrid <br> vs gasoline <br> model |
| Net Purchase <br> Cost | $\$ 3,837$ increase |
| 3 -Year Fuel | $\$ 10,734$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Escape <br> Hybrid | Gasoline <br> Escape |
| Emissions Rating <br> CARB <br> US EPA | AT PZEV <br> Tier 2 bin 3 | Lev II ULEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 27.8 tons | 42.1 tons |
| Green Score (ACEEE) | 43 | 35 |
|  |  |  |

Vehicle Cost

|  | Escape Hybrid | Comparison: <br> Gasoline Escape |
| :--- | ---: | ---: |
| MSRP | $\$ 26,320$ | $\$ 20,120$ |
| Sales tax @ 8.5\% | 2,237 | 1,710 |
| Total purchase cost | 28,557 | 21,830 |
| Fed tax credit* | $(2,600)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\$ 23,957$ | $\$ 20,120$ |

* applicable to tax paying entities

Fuel Cost and Maintenance

|  | Escape Hybrid | Comparison: <br> Gasoline Escape |
| :--- | :---: | :---: |
| MPG city/highway | $36 / 31$ | $23 / 26$ |
| Annual Fuel Cost (80k mi/yr) | $\$ 6,857$ | $\$ 10,435$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 20,571$ | $\$ 31,305$ |
| Maintenance notes | Significant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{k} \mathrm{mi}$ |  |

## Honda

2007 Accord Hybrid

Green Score = 42

## Specifications

- Vehicle Type: Mid-size sedan
- Fuel Type: Hybrid (gasoline/electric)
- Engine: 3.0L V6, 24 valve
- Drivetrain: 5-speed automatic, front wheel drive
- Range: 462 miles
- Tank Capacity: 17.1 gallons

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Accord Hybrid <br> vs gasoline <br> model |
| Net Purchase <br> Cost | $\$ 4,461$ increase |
| $3-Y e a r$ Fuel | $\$ 8,727$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Accord <br> Hybrid | Gasoline <br> Accord |
| Emissions Rating <br> CARB <br> US EPA | AT PZEV <br> Tier 2 bin 2 | PZEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 33.1 tons | 44.5 tons |
| Green Score (ACEEE) | 42 | 36 |
|  |  |  |

Vehicle Cost

|  | Accord Hybrid | Comparison: <br> Gasoline Accord |
| :--- | ---: | ---: |
| MSRP | $\$ 31.090$ | $\$ 23,937$ |
| Sales tax @ 8.5\% | 2,643 | 2,035 |
| Total purchase cost | 33,733 | 25,972 |
| Fed tax credit* | $(1,300)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\$ 30,433$ | $\$ 25,972$ |

* applicable to tax paying entities

Fuel Cost and Maintenance

|  | Accord Hybrid | Comparison: <br> Accord Gasoline |
| :--- | :---: | :---: |
| MPG city/highway | $28 / 35$ | $20 / 29$ |
| Annual Fuel Cost (80k mi/yr) | $\$ 8,000$ | $\$ 10,909$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 24,000$ <br> Maintenance notesSignificant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{kmi}$ |  |

## Mercury

## 2007 Mercury Mariner Hybrid



## Green Score = 41

## Specifications

- Fuel Type: Hybrid (gasoline/electric)
- Vehicle Type: compact SUV
- Engine: 2.3 liter, 14.
- Drivetrain: VAR automatic, 4-wheel drive
- Range: 419 miles
- Tank Capacity: 15 gallons

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Mariner Hybrid <br> vs gasoline <br> model |
| Net Purchase <br> Cost | $\$ 2,001$ increase |
| 3-Year Fuel | $\$ 9,481$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Hybrid <br> Mariner | Gasoline <br> Mariner |
| Emissions Rating <br> CARB <br> US EPA | AT-PZEV <br> Tier 2 bin 3 | LEV II LEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 31.3 tons | 45.4 tons |
| Green Score (ACEEE) | 41 | 33 |
|  |  |  |

Vehicle Cost

|  | Hybrid Mariner | Comparison: <br> Gasoline Mariner |
| :--- | ---: | ---: |
| MSRP | $\$ 28,615$ | $\$ 23,130$ |
| Sales tax @ 8.5\% | 2,432 | 1,966 |
| Total purchase cost | 31,047 | 25.096 |
| Fed tax credit | $(1,950)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\mathbf{\$ 2 7 , 0 9 7}$ | $\mathbf{\$ 2 5 , 0 9 6}$ |

* applicable to tax paying entities

Fuel Cost and Maintenance

|  | Hybrid Mariner | Comparison: <br> Gasoline Mariner |
| :--- | :---: | :---: |
| MPG city/highway | $32 / 29$ | $21 / 24$ |
| Annual Fuel Cost (80k mi/yr) | $\$ 7,742$ | $\$ 10,909$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 23,226$ | $\$ 32,707$ |
| Maintenance notes | Significant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{kmi}$ |  |

## Toyota

## Green Score = 39

## 2006/07 Highlander Hybrid



## Specifications

- Fuel Type: Hybrid (gasoline/electric)
- Vehicle Type: Midsize SUV
- Engine: 3.3 liter, 6 cylinder
- Drivetrain: automatic
- Range: 480 miles
- Tank Capacity: 17.2 gal

| Summary of Cost Difference |  |
| :--- | :--- |
|  | Highlander Hybrid <br> vs gasoline model |
| Net Purchase <br> Cost | $\$ 4,957$ increase |
| 3-Year Fuel | $\$ 12,774$ savings |
|  |  |


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | Hybrid <br> Highlander | Gasoline <br> Highlander |
| Emissions Rating <br> CARB <br> US EPA | SULEV <br> Tier 2 bin 3 | ULEV <br> Tier 2 bin 5 |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 32.1 tons | 48.0 tons |
| Green Score (ACEEE) | 39 | 32 |
|  |  |  |

Vehicle Cost

|  | Hybrid Highlander | Comparison: <br> Gasoline Highlander |
| :--- | ---: | ---: |
| MSRP | $\$ 32,490$ | $\$ 24,880$ |
| Sales tax @ 8.5\% | 2,7612 | 2,115 |
| Total purchase cost | 35,252 | 26,995 |
| Fed tax credit | $(1,300)$ | 0 |
| BAAQMD incentive | $(2,000)$ | 0 |
| Net Cost | $\$ 31,952$ | $\$ 26,995$ |

* applicable to tax paying entities; Tax credit decreases after mfgr. sales exceed 60,000

Fuel Cost and Maintenance

|  | Comparison: <br> Hybrid Highlander | Come Highlander <br> Gasoline |
| :--- | :---: | :---: |
| MPG city/highway | $32 / 27$ | $19 / 25$ |
| Annual Fuel Cost (80k mi/yr) | $\$ 7,742$ | $\$ 12,000$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 23,226$ | $\$ 36,000$ |
| Maintenance notes | Significant annual savings in brake <br> maintenance <br> Battery warranty $=8 y r / 100 \mathrm{kmi}$ |  |

## Ford / BAF

2007 Crown Victoria CNG

## Green Score = (not available)



## Specifications

- Fuel Type: compressed natural gas (CNG)
- Vehicle Type: full-size sedan
- Engine: 4.6L SEFI V8 dedicated CNG
- Drivetrain: automatic, rear wheel drive
- Tank Capacity: 12.8 gge standard - 16.9 gge extended range
- Range: 240-340 miles


| Environmental Impact |  |  |
| :--- | :---: | :---: |
|  | CNG <br> Crown Vic | Gasoline <br> Crown Vic |
| Emissions Rating <br> CARB <br> US EPA | SULEV | ULEV <br> Tier 2 bin 5 <br> LEV II |
| Greenhouse Gas <br> tons/yr (80,000 mi) | 35.3 tons | 52.9 tons |
| Green Score (ACEEE) | Not available | 30 |

Vehicle Cost

|  | Crown Vic CNG | Comparison: <br> Crown Vic Gasoline |
| :--- | ---: | ---: |
| MSRP | $\$ 27,500$ | $\$ 27,500$ |
| Conversion to CNG | 11,900 | 0 |
| Sales tax @ 8.5\% | 3,349 | 2,338 |
| Total purchase cost | 42,749 | 29,838 |
| Fed tax credit* | $(4,000)$ | 0 |
| BAAQMD incentive | $(4,000)$ | 0 |
| CEC incentive (via Clean Energy) | $(2,000)$ | 0 |
| Incentive from Clean Energy** | $(2,500)$ | 0 |
| Net Cost |  | $\mathbf{\$ 3 0 , 2 4 9}$ |
| * applicable to tax paying entities $* *$ supplier's pass through of fuel producer credit |  |  |

Fuel Cost and Maintenance

|  | Crown Vic CNG | Comparison: <br> Crown Vic Gasoline |
| :--- | :---: | :---: |
| MPG city/highway | $17 / 25$ | $17 / 25$ |
| Annual Fuel Cost (80k mi/yr) | $\$ 9,111$ | $\$ 13,333$ |
| 3-yr Fuel Cost (80k mi/yr) | $\$ 27,333$ | $\$ 39,999$ |
| Maintenance notes | -CNG clean burn can reduce engine <br> and fuel system maintenance |  |

